

LAZARUS HOUSE, INC. AND SUBSIDIARY
CONSOLIDATED FINANCIAL STATEMENTS
AND SUPPLEMENTARY INFORMATION
FOR THE YEARS ENDED MARCH 31, 2023 AND 2022

LAZARUS HOUSE, INC. AND SUBSIDIARY
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NAFFAH & COMPANY LLC
Certified Public Accountants and Consultants

30 Massachusetts Avenue, Suite 300 • North Andover, MA 01845

Douglas L. Naffah, C.P.A.
Mary Ellin Costello, C.P.A.
Marilyn A. Censullo, C.P.A.
Douglas P. Naffah, C.P.A., M.S.T.

Tel: 978.685.8540
Fax: 978.685.8740
www.naffahcpa.com

To the Board of Directors
Lazarus House, Inc.
Lawrence, Massachusetts 01842

INDEPENDENT AUDITORS' REPORT

Opinion

We have audited the accompanying consolidated financial statements of Lazarus House, Inc. (a nonprofit organization) and its subsidiary Lazarus Hope, LLC, which comprise the consolidated statements of financial position as of March 31, 2023 and 2022, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Lazarus House, Inc. and its subsidiary as of March 31, 2023 and 2022, and the changes in their consolidated net assets and their cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Lazarus House, Inc and its subsidiary, and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibility of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise significant doubt about Lazarus House, Inc. and its subsidiary's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion.

Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with generally accepted auditing standards we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Lazarus House, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Lazarus House, Inc. and its subsidiary's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Naffah & Company, LLC

October 17, 2023

LAZARUS HOUSE, INC. AND SUBSIDIARY
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION
MARCH 31, 2023 AND 2022

	2023	2022
ASSETS		
CURRENT ASSETS		
Cash (Note 3)	\$ 2,925,545	\$ 7,034,435
Investments (Note 4)	4,469,969	-
Accounts receivable, net	10,000	-
Payroll tax refund receivable (Note 23)	686,083	429,430
Prepaid expenses and other current assets	<u>52,389</u>	<u>65,667</u>
Total Current Assets	<u>8,143,986</u>	<u>7,529,532</u>
PROPERTY AND EQUIPMENT		
Net of accumulated depreciation of \$5,131,140 and \$4,814,098 in 2023 and 2022, respectively (Note 7)	<u>5,812,262</u>	<u>5,888,433</u>
OTHER ASSETS		
Other Intangible Asset, Net	4,248	5,141
Operating and Replacement Reserves	<u>149,616</u>	<u>134,669</u>
Total Other Assets	<u>153,864</u>	<u>139,810</u>
TOTAL ASSETS	<u>\$ 14,110,112</u>	<u>\$ 13,557,775</u>
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts payable	\$ 80,352	\$ 42,194
Accrued expenses and other current liabilities	133,695	79,615
Unearned revenue (Note 15)	<u>118,158</u>	<u>85,611</u>
Total Current Liabilities	<u>332,205</u>	<u>207,420</u>
LONG-TERM LIABILITIES		
Notes payable (Note 5)	2,569,975	2,569,974
Accrued Loan Interest	<u>1,907,935</u>	<u>1,750,040</u>
Total Long-Term Liabilities	<u>4,477,910</u>	<u>4,320,014</u>
Total Liabilities	<u>4,810,115</u>	<u>4,527,434</u>
NET ASSETS AND MEMBER'S EQUITY		
Member's equity	(1,240,696)	(902,503)
Without donor restrictions (Note 10)	9,881,738	9,179,607
With donor restrictions (Note 9)	<u>658,955</u>	<u>753,237</u>
Total Net Assets and Member's Equity	<u>9,299,997</u>	<u>9,030,341</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 14,110,112</u>	<u>\$ 13,557,775</u>

The accompanying notes are an integral part of these financial statements.

LAZARUS HOUSE, INC. AND SUBSIDIARY
CONSOLIDATED STATEMENTS OF ACTIVITIES
FOR THE YEAR ENDED MARCH 31, 2023
(WITH SUMMARIZED INFORMATION FOR THE YEAR ENDED MARCH 31, 2022)

	Without Donor Restrictions	With Donor Restrictions	Total 2023	Total 2022
SUPPORT AND REVENUES				
Donations and grants	\$ 2,641,567	\$ 440,598	\$ 3,082,165	\$ 3,568,434
Special events (Note 21)	1,048,226	-	1,048,226	1,010,879
Thrift shop sales	348,289	-	348,289	321,957
Other program revenue	-	-	-	9,805
In-kind contributions (Note 12)	3,910,423	-	3,910,423	4,371,617
Interest and dividend income	36,954	-	36,954	21,848
Gain (loss) on sale of securities	5,033	-	5,033	(1,002)
Gain (loss) on sale of property & equipment	-	-	-	525,948
Rental Income	72,407	-	72,407	23,555
Other Income	1,316	-	1,316	1,390
Net assets released from restrictions (Note 9)	534,880	(534,880)	-	-
Total Support and Revenues	<u>8,599,095</u>	<u>(94,282)</u>	<u>8,504,813</u>	<u>9,854,431</u>
EXPENSES				
Lazarus Hope LLC expenses	576,311	-	576,311	138,778
Program services	6,182,907	-	6,182,907	6,761,445
Management and general	767,406	-	767,406	745,227
Fundraising	965,186	-	965,186	781,033
Total Expenses	<u>8,491,810</u>	<u>-</u>	<u>8,491,810</u>	<u>8,426,483</u>
INCREASE (DECREASE) IN NET ASSETS BEFORE OTHER INCOME	<u>107,285</u>	<u>(94,282)</u>	<u>13,003</u>	<u>1,427,948</u>
OTHER INCOME				
Gain on extinguishment of debt	-	-	-	1,298,448
Employee Retention Credit (Note 23)	256,653	-	256,653	429,430
Total Other Income	<u>256,653</u>	<u>-</u>	<u>256,653</u>	<u>1,727,878</u>
INCREASE (DECREASE) IN NET ASSETS	363,938	(94,282)	269,656	3,155,826
NET ASSETS AND MEMBER'S EQUITY - BEGINNING	<u>8,277,104</u>	<u>753,237</u>	<u>9,030,341</u>	<u>5,874,515</u>
NET ASSETS AND MEMBER'S EQUITY - ENDING	<u>\$ 8,641,042</u>	<u>\$ 658,955</u>	<u>\$ 9,299,997</u>	<u>\$ 9,030,341</u>

The accompanying notes are an integral part of these financial statements.

**LAZARUS HOUSE, INC. AND SUBSIDIARY
CONSOLIDATED STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED MARCH 31, 2022**

	Without Donor Restrictions	With Donor Restrictions	Total
SUPPORT AND REVENUES			
Donations and grants	\$ 2,764,778	\$ 803,656	\$ 3,568,434
Special events (Note 21)	1,010,879	-	1,010,879
Thrift shop sales	321,957	-	321,957
Other program revenue	9,805	-	9,805
In-kind contributions (Note 12)	4,371,617	-	4,371,617
Interest and dividend income	21,848	-	21,848
Gain (loss) on sale of securities	(1,002)	-	(1,002)
Gain (loss) on sale of property & equipment	525,948	-	525,948
Rental Income	23,555	-	23,555
Other Income	1,390	-	1,390
Net assets released from restrictions (Note 9)	959,499	(959,499)	-
Total Support and Revenues	10,010,274	(155,843)	9,854,431
EXPENSES			
Lazarus Hope LLC expenses	138,778	-	138,778
Program services	6,761,445	-	6,761,445
Management and general	745,227	-	745,227
Fundraising	781,033	-	781,033
Total Expenses	8,426,483	-	8,426,483
INCREASE (DECREASE) IN NET ASSETS BEFORE OTHER INCOME	1,583,791	(155,843)	1,427,948
OTHER INCOME			
Gain on extinguishment of debt	1,298,448	-	1,298,448
Employee Retention Credit (Note 23)	429,430	-	429,430
Total Other Income	1,727,878	-	1,727,878
INCREASE (DECREASE) IN NET ASSETS	3,311,669	(155,843)	3,155,826
NET ASSETS AND MEMBER'S EQUITY - BEGINNING	4,965,435	909,080	5,874,515
NET ASSETS AND MEMBER'S EQUITY - ENDING	\$ 8,277,104	\$ 753,237	\$ 9,030,341

The accompanying notes are an integral part of these financial statements.

LAZARUS HOUSE, INC. AND SUBSIDIARY
CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED MARCH 31, 2023

	Program Services	Management and General	Fund Raising	Lazarus Hope LLC	Total
Salaries and wages	\$ 1,370,758	\$ 439,516	\$ 443,406	\$ 14,716	\$ 2,268,396
Insurance	70,467	56,554	52,134	26,151	205,306
Payroll taxes	125,891	43,159	36,777	2,375	208,202
Special events	-	-	219,544	-	219,544
Professional fees	31,833	121,075	47,062	12,643	212,613
Rent expense	-	-	-	-	-
Program expenses	105,134	13,802	494	-	119,430
Depreciation and amortization	142,594	-	-	175,049	317,643
Utilities	91,038	8,335	9,970	25,709	135,052
Postage and printing	-	811	42,406	-	43,217
Repairs and maintenance	103,950	14,487	6,630	122,765	247,832
IT and website support	480	47,457	37,512	-	85,449
Other expenses	9,683	5,879	49,501	-	65,063
Food	172,133	-	-	-	172,133
Temporary labor service	6,054	-	-	-	6,054
Vehicle expense	5,417	59	1,653	-	7,129
Office supplies	14,112	11,857	12,483	2,646	41,098
Grants	25,237	-	-	-	25,237
Telephone	-	4,415	5,614	2,167	12,196
Interest expense	-	-	-	158,187	158,187
Real estate taxes	-	-	-	12,589	12,589
Management fee	-	-	-	12,621	12,621
Administrative expenses	-	-	-	8,693	8,693
Sales tax expense	12,703	-	-	-	12,703
In-kind expenses	3,895,423	-	-	-	3,895,423
Total	\$ 6,182,907	\$ 767,406	\$ 965,186	\$ 576,311	\$ 8,491,810

The accompanying notes are an integral part of these financial statements.

LAZARUS HOUSE, INC. AND SUBSIDIARY
CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED MARCH 31, 2022

	Program Services	Management and General	Fund Raising	Lazarus Hope LLC	Total
Salaries and wages	\$ 1,257,414	\$ 421,058	\$ 356,782	\$ 4,399	\$ 2,039,653
Insurance	123,860	45,152	38,762	6,359	214,133
Payroll taxes	118,982	23,731	27,956	602	171,271
Special events	-	-	232,002	-	232,002
Professional fees	54,747	119,723	19,922	4,426	198,818
Rent expense	100,964	-	-	-	100,964
Program expenses	202,372	650	72	-	203,094
Depreciation and amortization	135,073	-	-	40,627	175,700
Utilities	97,040	-	10,268	10,911	118,219
Postage and printing	-	61	35,526	-	35,587
Repairs and maintenance	100,140	17,038	5,729	24,342	147,249
IT and website support	416	71,142	14,251	-	85,809
Other expenses	23,183	17,050	28,945	-	69,178
Food	134,926	-	-	-	134,926
Temporary labor service	3,745	5,490	-	-	9,235
Vehicle expense	14,205	340	1,258	-	15,803
Office supplies	17,311	17,536	5,648	524	41,019
Grants	18,750	-	-	-	18,750
Telephone	3,228	2,430	3,912	625	10,195
Interest expense	-	3,826	-	39,086	42,912
Real estate taxes	-	-	-	3,029	3,029
Management fee	-	-	-	3,140	3,140
Administrative expenses	-	-	-	708	708
In-kind expenses	4,355,089	-	-	-	4,355,089
Total	\$ 6,761,445	\$ 745,227	\$ 781,033	\$ 138,778	\$ 8,426,483

The accompanying notes are an integral part of these financial statements.

LAZARUS HOUSE, INC. AND SUBSIDIARY
CONSOLIDATED STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED MARCH 31, 2023 AND 2022

	2023	2022
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in net assets	\$ 269,656	\$ 3,155,827
Adjustments required to reconcile decrease in net assets to net cash provided by (used in) operating activities:		
Depreciation	317,643	175,700
(Gain) loss on disposal of property, equipment, and securities	-	(525,948)
(Gain) loss on extinguishment of debt	-	(1,287,380)
Changes in operating assets and liabilities:		
Accounts receivable	(16,210)	-
Payroll tax refund receivable	(256,653)	(412,111)
Prepaid expenses	15,839	(5,228)
Reserve	(13,005)	20,217
Accounts payable and accrued expenses	250,133	(907)
Security deposits	-	(6,277)
Unearned revenue	32,547	40,511
Total Adjustments	330,294	(2,001,423)
NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES	<u>599,950</u>	<u>1,154,404</u>
CASH FLOWS FROM INVESTING ACTIVITIES		
Net proceeds on sale of property and equipment	-	1,213,918
Purchase of investments	(4,469,969)	-
Expenditures for property and equipment	(240,871)	(559,224)
NET CASH USED IN (PROVIDED BY) INVESTING ACTIVITIES	<u>(4,710,840)</u>	<u>654,694</u>
INCREASE (DECREASE) IN CASH AND EQUIVALENTS	(4,110,890)	1,809,098
CASH AND CASH EQUIVALENTS - BEGINNING	<u>7,036,435</u>	<u>5,225,337</u>
CASH AND CASH EQUIVALENTS - ENDING	<u>\$ 2,925,545</u>	<u>\$ 7,034,435</u>
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION		
Cash paid during the year for interest	\$ -	\$ -
Cash paid during the year for taxes	\$ -	\$ -

The accompanying notes are an integral part of these financial statements.

LAZARUS HOUSE, INC. AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2023 AND 2022

1. NATURE OF THE ORGANIZATION

These consolidated financial statements consist of Lazarus House Inc. and Lazarus Hope, LLC (the "Organization").

Lazarus House, Inc., based in Lawrence, Massachusetts, was incorporated on May 12, 1982, as a private, charitable, not-for-profit organization. Lazarus House Inc.'s mission statement, "Opening Doors out of Poverty", is accomplished by offering a continuum of care to individuals and families, our Guests, struggling with poverty and homelessness. services include temporary and permanent shelters, transitional housing, food pantry, soup kitchen, thrift stores, advocacy, and work preparation programs.

Funds are solicited from the general public, businesses, foundations, philanthropies and religious organizations.

Lazarus Hope LLC, a subsidiary of Lazarus House, Inc. was formed on August 8, 2006 to construct and operate twenty units of affordable transitional housing for qualifying very low income tenants located in Lawrence, Massachusetts, known as Capernaum Place (the Project). The Project also contains commercial space to be used for education and job training programs. The Project was completed and placed into service in October 2007. The operating agreement provides that Lazarus Hope, LLC is to terminate December 31, 2024 unless terminated earlier in accordance with the terms of the operating agreement.

Lazarus Hope, LLC managing member is Lazarus Hope Housing, Inc. Lazarus Hope Housing, Inc. had a 0.01% interest in the LLC while an investor member held the remaining 99.99% interest. Lazarus House, Inc. holds a 79% interest in Lazarus Hope Housing, Inc. Effective December 31, 2021, the investor member transferred member interest to Lazarus House, Inc., giving Lazarus House Inc. a controlling interest in Lazarus Hope, LLC.

2. BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Method of Accounting

The financial statements have been prepared using the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP"). Revenues are recognized when earned and expenses are recognized when incurred.

Forgivable Loans-SBA Paycheck Protection Program Loan

Lazarus House Inc.'s policy is to account for forgivable loans received through the Small Business Administration (SBA) under the Coronavirus Aid, Relief and Economic Security Act (CARES Act) Paycheck Protection Program (PPP), as debt in accordance with Accounting Standards Codification (ASC) 470, "Debt", and other related accounting pronouncements. The forgiveness of debt, in whole or in part, is recognized once the debt is extinguished, which occurs when the Organization is legally released from the liability by the SBA.

LAZARUS HOUSE, INC. AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

MARCH 31, 2023 AND 2022

2. BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Principles of Consolidation

The assets, liabilities, net assets, revenues and expenses of Lazarus House, Inc. and its subsidiary Lazarus Hope, LLC have been consolidated as Lazarus House, Inc., and Subsidiary. All significant intercompany transactions and balances have been eliminated in consolidation.

Basis of Financial Statement Presentation

The consolidated financial statements of Lazarus House, Inc. and Subsidiary have been prepared in accordance with U.S. generally accepted accounting principles ("US GAAP"), which require Lazarus House Inc. and Subsidiary to report information regarding their financial position and activities according to the following net asset classifications.

Net Assets Without Donor Restriction— These net assets generally result from revenues generated by receiving contributions that have no donor restrictions, providing services, and receiving interest from operating investments, less expenses incurred in providing program-related services, raising contributions, and performing administrative functions.

Net Assets With Donor Restriction—These net assets result from gifts of cash and other assets that are received with donor stipulations that limit the use of the donated assets, either temporarily or permanently, until the donor restriction expires, that is until the stipulated time restriction ends or the purpose of the restriction is accomplished, the net assets are restricted.

In September 2020, FASB issued Accounting Standards Update (ASU) 2020-07 Not-for-Profit Entities (Topic 958): Presentation and Disclosure by Not-for-Profit Entities for Contributed Nonfinancial Assets. ASU 2020-07 is intended to increase the transparency of contributed nonfinancial assets (in-kind goods and services for not-for-profit entities through enhancements to presentation and disclosure. The amendments in this ASU will not change the recognition and measurement requirements of in-kind goods and services and it does not apply to business enterprises. In fiscal year 2023, the Organization adopted ASU 2020-07. The adoption of this ASU did not impact the Organization's net asset classes, results of operations, or cash flows for the year ended March 31, 2023. This ASU has been applied retrospectively to all periods presented.

Effective April 1, 2022, the Organization adopted Accounting Standards Update (ASU) 2016-02, Leases (ASC Topic 842) and subsequent amendments. ASC 842 affects all entities that enter into lease arrangements, with certain exclusions under limited scope limitations. Under ASU 2016-02, an entity recognizes right-of-use assets and lease obligations on its balance sheet for all leases with a lease term of more than 12 months. Short-term rentals under year-to-year leases or remaining lease terms of 12 months or less are exempt from being capitalized.

In adopting the new lease standard, the Companies elected to use a transition method under which existing leases were measured and capitalized as of the date of adoption.

LAZARUS HOUSE, INC. AND SUBSIDIARY

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)
MARCH 31, 2023 AND 2022**

**2. BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES
(CONTINUED)**

Cash

For purpose of the statement of cash flows, the Organization considers all highly liquid investments to be cash. Cash includes checking and savings accounts, money market accounts, and certificates of deposit.

Marketable Securities & Investments

From time to time, Lazarus House Inc. receives donations of stock securities, which are transferred directly into an investment account, in Lazarus House Inc's name, maintained by a brokerage firm. The Board of Directors has determined that Lazarus House Inc's cash flow and cash position would be better served if donated securities are immediately sold by the brokerage firm, and the money held in a money market savings account by the brokerage. This account is included in cash on the statement of financial position. Accordingly, there were no marketable securities at March 31, 2023 and 2022.

Investments are carried at fair value. Fair value is determined based on the fair value policies described in this section.

Net investment return (loss) is reported in the statements of activities and consists of interest, dividends, realized and unrealized gains and losses net of external direct investment expenses.

Property and Equipment

Property and equipment are carried at cost and are being depreciated using the straight-line method over the estimated useful lives of the assets, which vary from 3 years to 40 years. Any property or equipment donated to Lazarus House Inc. is carried at the fair-market value of property at the date the donation is received and depreciated using the same methods and lives as purchased property and equipment.

Income Tax Status

Lazarus House Inc. is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code ("IRC"). This IRC section enables Lazarus House Inc. to accept donations which qualify as charitable contributions to the donor. Therefore, no provision is made for federal income taxes in the accompanying financial statements. The Commonwealth of Massachusetts follows Internal Revenue guidance for exemption from income taxes.

Lazarus Hope, LLC is subject to federal and state income taxes, and files returns in the U.S. federal and State of Massachusetts jurisdictions. Lazarus Hope, LLC reports its taxable income and expenses as a Partnership, under form 1065. Accordingly, no provision is made for federal or state income taxes in the accompanying financial statements. Any income or loss in a given year is reported via form K-1 to its shareholders. Effective December 31, 2021 Lazarus House Inc. became a 99.99% owner of Lazarus Hope, LLC. No income or loss was reported on the 2021 K-1 to Lazarus House Inc. Lazarus Hope, LLC files its tax returns on a calendar year basis.

LAZARUS HOUSE, INC. AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

MARCH 31, 2023 AND 2022

2. BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Uncertain Tax Positions

Management has determined that the Organization does not have any uncertain tax positions and associated unrecognized benefits that materially impact the financial statements or related disclosures. Since tax matters are subject to some degree of uncertainty, there can be no assurance that the Organization's tax returns will not be challenged by the taxing authorities and that the Organization will not be subject to additional tax, penalties, and interest as a result of such challenge. Generally, the Organization's tax returns remain open for three years for tax examination.

Functional Expense Allocation

The expenses associated with providing various programs, management and general, and fundraising, have been summarized in the statement of functional expenses. Management and general expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of Lazarus House Inc.. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Expenses for Lazarus Hope, LLC are detailed separately in the consolidating statement of functional expenses.

Revenue and Revenue Recognition

Lazarus House, Inc. revenue is recognized when earned. Donations and grants are recognized when cash, or other assets, an unconditional promise to give, or notification of a beneficial interest is received. Conditional promises to give are not recognized until the conditions on which they depend have been substantially met or the donor has explicitly released the restriction. Revenue from thrift shop sales is recognized at the point of sale. Revenue from work preparation training program fees is recognized when the service is provided to the customer.

Lazarus Hope, LLC receives rental income from units which are reserved for people with very low income. Rental revenue is recognized at gross potential rent of the unit, based on the current rent and any related vacancy is recorded separately.

All leases between Lazarus Hope, LLC and its tenants are operating leases. Advance receipts of rental income are deferred and classified as liabilities until earned. Expenses are recorded when goods or services are received or incurred. Lazarus Hope, LLC derives substantially all of its revenues from its rental activity in Lawrence, Massachusetts.

Leases

ASU 2016-02 requires that leases with a lease term of more than 12 months be classified as either finance or operating leases. Leases are classified as finance leases when the Organization expects to consume a major part of the economic benefit of the leased asset over the remaining lease term. Conversely, the Organization is not expected to consume a major part of the economic benefits of assets classified as operating leases. The lease classification affects both the pattern and presentation of expense recognized in the income statement and the categorization of assets and liabilities on the balance sheet, and the classification of cash flows in the statement of cash flows.

LAZARUS HOUSE, INC. AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

MARCH 31, 2023 AND 2022

2. BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

The Organization has made a policy election not to capitalize certain short-term leases with a lease term of 12 months or less.

For finance leases the total lease cost is recorded on an accelerated basis and consists of two components, amortization expense related to the write-off of right-of-use assets, and interest expense from lease obligations. Interest expense is recorded using the effective interest method and right-of-use assets are amortized on a straight-line bases over the remaining lease term. For operating leases, total lease cost is measured and recorded on a straight-line basis over the lease term.

Non-lease components, such as common area maintenance charges, are separated from lease components based on the terms of the related lease. Variable lease components consist of real estate taxes and insurance charges related to the real estate lease, are recorded as lease expense as incurred.

Lease obligations are measured and recorded at the present value of future lease payments using a discount rate. Because an Entity generally does not have access to the rate implicit in each lease, lease obligations are measured using the incremental borrowing rate as the discount rate. The incremental borrowing rate is the rate that would be paid to borrow on a collateralized basis over a similar term and amount equal to the lease payments in a similar economic environment.

Right-of-use assets are generally measured and recorded at the sum of the lease obligation, any initial direct costs to consummate the lease, and any lease payments made on or before the commencement date.

Management has reviewed its leases as of March 31, 2023. The lease agreement between Lazarus House, Inc. and Lazarus Hope, LLC has not been accounted for under the new lease standard as it is a lease between parent and subsidiary and would be eliminated in consolidation. The Organization did not have any other leases in place that would be material to the financial statements. Accordingly, no leases have been accounted for under the new lease standard.

Financial Instruments

FASB guidance on fair value measurements defines fair value, establishes a framework for measuring fair value and expands disclosure of fair value measurements. The guidance applies to all assets and liabilities that are measured and reported on a fair value basis. The carrying amounts of financial instruments, including cash, accounts receivable, and accounts payable and accrued liabilities, approximate fair value due to the short maturity of these instruments.

Use of Estimates

The preparation of the financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

LAZARUS HOUSE, INC. AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)
MARCH 31, 2023 AND 2022

Below Market Loans

The Low-Income Housing Tax Credit (LIHTC) was created to foster a legislated public policy directive of the United States to create affordable low-income housing. Lazarus Hope, LLC was formed in order to create low-income housing in order to generate LIHTC. Other governmental entities having a similar policy have lent money to Lazarus Hope, LLC at advantageous terms. The Organization has not discounted these below market interest rate loans as they were made at arm's length, and to preserve the integrity of costs eligible for the LIHTC.

Fair Value Measurements

Accounting principles generally accepted in the United States establishes a fair value measurement hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. This hierarchy consists of three broad levels:

Level 1 – Fair value input consists of unadjusted quoted prices in active markets for identical assets, which have the highest priority.

Level 2 – Fair value input consists of observable inputs other than quoted prices for identical assets.

Level 3 – Fair value input consists of unobservable inputs and have the lowest priority.

Fair Value Measurements (Continued)

The Organization uses appropriate valuation techniques based on the available inputs to measure the fair value of its investments. When available, the Organization measures fair value using Level 1 inputs because they generally provide the most reliable evidence of fair value.

3. CASH

Cash includes amounts on deposit in checking accounts, and savings and certificates of deposit, as follows:

	<u>2023</u>	<u>2022</u>
Cash and checking	\$ 294,924	\$ 304,913
Savings and certificates of deposit	<u>2,630,621</u>	<u>6,729,522</u>
Total	<u>\$ 2,925,545</u>	<u>\$ 7,034,435</u>

LAZARUS HOUSE, INC. AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)
MARCH 31, 2023 AND 2022

4. INVESTMENTS

Investments are presented in the accompanying consolidated financial statements at fair value. The following table presents the fair value of the Organization's investments as of March 31, 2023 and 2022, all of which are valued using Level 1 inputs:

	<u>2023</u>	<u>2022</u>
United States Treasuries, maturing January 2024	\$ 4,469,969	\$ -

The above investment value includes the Lazarus House Inc. endowment valued at \$247,894 as of March 31, 2023.

5. LAZARUS HOPE, LLC AND CAPERNAUM PLACE

Lazarus Hope, LLC constructed Capernaum Place for the purpose of receiving an allocation of low-income housing tax credits (LIHTC) under Section 42 of the Internal Revenue Code. The Project's building has qualified and been allocated LIHTC pursuant to Internal Revenue Code Section 42, which regulates the use of the Project as to occupant eligibility and unit gross rent, among other requirements. The Project must meet the provisions of these regulations during each of fifteen consecutive years in order to continue to qualify to receive the LIHTC.

Failure to comply with occupant eligibility and/or unit gross rent or to correct noncompliance within a specified time period could result in recapture of previously taken LIHTC plus interest. Such potential noncompliance may require an adjustment to the capital contributed by the investing partners.

Lazarus Hope, LLC has received a reservation of LIHTC under Section 42 of the Internal Revenue Code in the amount of \$288,000. The credits commenced in 2007 and were prorated in the first year based on qualified occupancy. The credits ended in 2017.

Lazarus House Inc. Investment in Lazarus Hope, LLC

Lazarus House Inc. investment in Capernaum Place consists of amounts disbursed to Lazarus Hope, LLC in 2006 and 2007, in the form of two notes receivable. The funds were used for the construction of a transitional housing project, Capernaum Place, in Lawrence, Massachusetts. The notes receivable have a due date of November 10, 2036.

One note, in the amount of \$187,000, requires annual interest at a rate of 5.15%, the applicable federal rate in effect during the time of the loan disbursements. Interest is to be calculated on the unpaid balance, including any accrued interest. The funds were originally provided by the U.S. Department of Housing and Urban Development (HUD) with the intention that the Organization lend these funds to Lazarus Hope, LLC, for the construction.

The second note, in the amount of \$539,666, consists of amounts disbursed by the Organization during 2006 and 2007 for certain construction expenses. The note requires annual interest at a rate of 5.00%, to be paid on the unpaid balance, including accrued interest. This note is collateralized by property located at 30 Myrtle Street, in Lawrence, Massachusetts.

LAZARUS HOUSE, INC. AND SUBSIDIARY

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)
MARCH 31, 2023 AND 2022**

5. LAZARUS HOPE, LLC AND CAPERNAUM PLACE (CONTINUED)

Lazarus House Inc. management has reviewed the notes receivable and accrued interest thereon of \$803,787 and \$730,359 at March 31, 2023 and 2022, respectively, and determined that an allowance for provision for loan losses be established. While Management does not doubt that the principal will be repaid on both notes, they are uncertain that all of the interest will be collected. Accordingly, the investment is shown net of the provision. The provision for loan losses was \$761,512 and \$688,084 at March 31, 2023 and 2022, respectively.

The notes and accrued interest between Lazarus House, Inc. and Lazarus Hope, LLC has been eliminated in consolidation.

Operating Reserve

In accordance with the LLC operating agreement, the managing member established an operating reserve to be used to fund operating deficits. An initial deposit of \$110,000 was made from the proceeds of the second installment from the original investor member. The Operating Reserve Minimum shall equal 50% of project expenses paid or payable during the prior fiscal year. In any month in which the balance of funds in the operating reserve is less than the Operating Reserve Minimum, a deposit from net cash flow shall be made to the operating reserve to bring the balance to the Operating Reserve Minimum.

Replacement Reserve

In accordance with the operating agreement, the managing member, Lazarus Hope Housing, Inc. established and maintained a replacement reserve by making installment deposits. The replacement reserve is held by Bank of America. The replacement reserve shall be used by the managing member only to replace capital items as they come to the end of their useful lives.

Lazarus Hope, LLC Members' Capital Contributions

In accordance with the operating agreement the original investor member agreed to and made capital contributions totaling \$2,850,915. Additionally, in accordance with the operating agreement, the managing member agreed to and made a capital contribution of \$100. During 2008, the managing member made an additional capital contribution of \$19,900 to fund development cost overruns and therefore provided a total of \$20,000 in capital contributions.

In accordance with the operating agreement, the managing member has agreed to make additional capital contributions to fund operating deficits in excess of the funds in the operating reserve, as defined in the agreement.

Lazarus Hope, LLC Company Profits, Losses and Distributions

All profits and losses are allocated 0.01% to the managing member (Lazarus Hope Housing Inc.), and 99.99% to the investor member. The investor member was Massachusetts Housing Equity Fund XII LLC through December 31, 2021, at which point it transferred its member interests to Lazarus House Inc.

LAZARUS HOUSE, INC. AND SUBSIDIARY

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)
MARCH 31, 2023 AND 2022**

5. LAZARUS HOPE, LLC AND CAPERNAUM PLACE (CONTINUED)

Net cash flow is defined as the sum of gross revenues plus amounts properly withdrawn from the operating reserve and expended during such period, less the sum of project expenses and debt service.

The managing member shall apply net cash flow to the following expenses in the following order of priority:

- First, to make required deposits to the operating reserve;
- Second, to pay any unpaid amount of the development fee;
- Third, to pay any incentive management fee;
- Fourth, to repay the loan from the Sponsor in the original principal amount of \$539,666; and
- Fifth, to repay the loan from the Sponsor in the original principal amount of \$187,000.

Distributable cash flow is defined in the operating agreement as the net cash flow less required contributions to the operating reserve and less payments of all loans and fee obligations of Lazarus Hope, LLC that are payable from net cash flow, to the extent permitted by Lazarus Hope, LLC documents to be distributed to the members of the Lazarus Hope, LLC.

Distributable cash flow is payable annually within 120 days after the close of each year as follows:

- First, if the managing member has made operating deficit capital contributions, to the managing member in an amount up to the aggregate amount of such operating deficit capital contributions not theretofore repaid to the managing member; and
- Second, the balance, if any, is paid 99.99% to the investor member and 0.01% to the managing member.

Cash, if any, from a sale or refinancing (other than in connection with a liquidation of the Company or any member's interest in the Company) will be distributed within 30 days of its receipt by the Company as follows:

- First, to the investor member in an amount that, when combined with all items of income, gain, deduction and loss to be allocated to the investor member and all other amounts to be distributed to the investor member under the operating agreement, would achieve the internal rate of return set forth in the operating agreement;
- Second, to the managing member an amount up to the aggregate amount of any operating deficit capital contributions not theretofore repaid to the managing member; and
- Third, the balance, 50% to the investor member and 50% to the managing member.

Loss, if any, from a sale or refinancing or upon liquidation of the Company shall be allocated as follows:

- a) First, to any members having positive capital account balances, in proportion to and to the extent of such positive balances; and
- b) The balance 99.99% to the investor member and 0.01% to the managing member.

LAZARUS HOUSE, INC. AND SUBSIDIARY

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)
MARCH 31, 2023 AND 2022**

5. LAZARUS HOPE, LLC AND CAPERNAUM PLACE (CONTINUED)

Mortgage Notes Payable

City of Lawrence – HOME Investment Partnership Program Note

The City of Lawrence Community Development Department provided financing to Lazarus Hope, LLC under the HOME Investment Partnership Program in the amount of \$560,000. The loan is secured by the Project and bears 5.5% simple interest. All principal and other payments due under the note shall be payable on November 10, 2036, the maturity date. Accrued interest on this note was \$566,000 at March 31, 2022.

DHCD – Affordable Housing Trust Fund Note

The Massachusetts Department of Housing and Community Development (DHCD) provided financing to Lazarus Hope, LLC under the Affordable Housing Trust Fund (AHTF) in the amount of \$750,000. The loan is administered by MassHousing, secured by the Project and bears no interest. All principal and other payments due under the note shall be payable on November 10, 2036, the maturity date.

CEDAC – Housing Innovations Fund Note

The Community Economic Development Assistance Corporation (CEDAC) provided financing to Lazarus Hope, LLC in the form of a Housing Innovations Fund (HIF) loan in the amount of \$750,000. The loan is secured by the Project and bears no interest. Annual payments are due to the lender in an amount equal to the amount by which gross cash receipts for the fiscal year just ended exceeds 105% of gross cash expenditures for the same period, as defined in the promissory note. All outstanding principal due under the note shall be payable on November 10, 2036, the maturity date. The lender may extend the maturity date for one or more additional periods of up to ten years each, provided that the Project continues to comply with all provisions relating to affordability set forth in the Master Affordable Housing Restriction.

DHCD – HOME Investment Partnership Program Note

DHCD provided financing to Lazarus Hope, LLC in the form of a HOME Investment Partnership Program loan in the amount of \$550,000. The loan is secured by the Project and bears interest at the rate of 4.90% per annum. All principal, interest and other payments due under the note shall be payable on November 10, 2036, the maturity date. During the one-year period prior to the maturity date, the borrower may request that the lender extend the maturity date for a period of up to the original term of the note. Accrued interest on this loan was \$614,000 and \$559,000 at March 31, 2023 and 2022, respectively.

6. REVOLVING CREDIT LOAN

Lazarus House Inc. has a line-of-credit allowing a maximum borrowing up to \$50,000. The agreement requires monthly payments of interest at the bank's prime rate plus one percent (1%). The rate at March 31, 2023 was 9.00%. The line-of-credit is secured by substantially all the Lazarus House Inc. assets. There was no outstanding balance on this line-of-credit at March 31, 2023 and 2022.

LAZARUS HOUSE, INC. AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)
MARCH 31, 2023 AND 2022

7. PROPERTY AND EQUIPMENT

Property and equipment consisted of the following:

	<u>2023</u>	<u>2022</u>
Land and Buildings	\$ 8,032,651	\$ 8,032,651
Building improvements	1,440,728	1,352,635
Equipment	885,742	876,642
Furniture and fixtures	493,032	417,630
Motor Vehicles	91,249	22,973
Accumulated depreciation	<u>(5,131,140)</u>	<u>(4,814,098)</u>
Property and Equipment, net	\$ <u>5,812,262</u>	\$ <u>5,888,433</u>

Depreciation expense was \$185,608 and \$175,700 in fiscal years 2023 and 2022, respectively.

8. PAYROLL PROTECTION PROGRAM LOAN

During the fiscal year ended March 31, 2021, the Organization received approval for two Small Business Administration (SBA) Payroll Protection Program (“PPP”) Loans. Under the PPP, funds were forgivable if utilized for qualified expenditures according to the program criteria incurred over an eight to twenty-four week period following the date of funding. To qualify for forgiveness, the funding must be spent on eligible payroll expenses, with up to 40% allowed to be spent on other eligible expenditures such as rent and utilities. The loans were forgiven in May 2021 and September 2021. Forgiveness of these loans is reflected as gain on extinguishment of debt in the Statement of Activities for the year-ended March 31, 2022.

9. NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions at March 31 consists of the following:

	<u>2023</u>	<u>2022</u>
Endowment	\$ 247,894	\$ -
Restricted for management expenses, project upkeep and certain other expenses of Capernaum Place	-	104,195
Restricted by private grants for the Life Skills Center, facility improvements, and certain program costs	<u>411,061</u>	<u>649,042</u>
Total Net Assets With Donor Restrictions	\$ <u>658,955</u>	\$ <u>753,237</u>

9. NET ASSETS WITH DONOR RESTRICTIONS (CONTINUED)

During the years ended March 31, 2023 and 2022, net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by donors for program services and supplies, and for purchase of certain fixed assets additions. The total amount released from restrictions during 2023 and 2022 was \$534,880 and \$959,499, respectively.

LAZARUS HOUSE, INC. AND SUBSIDIARY

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)
MARCH 31, 2023 AND 2022**

10. NET ASSETS WITHOUT DONOR RESTRICTIONS – BOARD DESIGNATED

Board designated net assets consist of cash balances set aside as directed by the Board of Directors, for certain current and future activities, including expenses related to work preparation or other internal education programs, outside programs to provide clients with education opportunities, food and other supplies needed for operation of Lazarus House programs, and maintenance of the Organization’s facilities. Funds collected through the Campaign for Dignity have been designated by the board to be included in this category. As of March 31, 2023 and March 31, 2022, board designated net assets were \$2,291,089 and \$2,295,097, respectively.

11. ENDOWMENT

In February 2022 Lazarus House Inc. received a \$250,000 donation from an individual who requested the funds be designated as an endowment and used to perpetually sustain Lazarus House Inc. and its mission. The donor-imposed restrictions on the endowment funds set a maximum annual withdrawal of 5% endowment assets which can be used for general operating expenses.

Lazarus House Inc. is subject to the Uniform Prudent Management of Institutional Funds Act (UPMIFA) and, thus, classifies amounts in its donor restricted endowment fund as net assets with donor restrictions because those net assets are perpetual in nature or time.

Additionally, in accordance with UPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate appreciation on donor restricted endowment investments:

- (1) The duration and preservation of the funds
- (2) The purposes of the Organization and the donor restricted endowment funds
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the Organization
- (7) The Organization’s investment policy

Endowment net assets consist of the following as of March 31, 2023:

	<u>2023</u>	<u>2022</u>
Donor-restricted endowment funds	\$247,894	\$ -

LAZARUS HOUSE, INC. AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)
MARCH 31, 2023 AND 2022

11. ENDOWMENT (CONTINUED)

Changes in endowment net assets for the year ended March 31, 2023 as are follows:

	With Donor Restrictions
Endowment net assets, April 1, 2022	\$ <u> -</u>
Contributions	250,750
Appropriation of endowment assets for expenditure	(12,500)
Administrative fee	(1,313)
Investment earnings	10,958
Endowment net assets, March 31, 2023	\$ <u><u> 247,895</u></u>

12. IN-KIND CONTRIBUTIONS

Lazarus House, Inc. receives contributions of an in-kind nature, which represent the estimated fair market value of donated supplies and services. The value of these contributions, which is included in the statements of activities, is as follows for the years ended March 31:

	<u>2023</u>	<u>2022</u>
Food	\$ 3,099,550	\$ 3,510,411
Professional services	383,050	218,934
Clothes and household items	356,713	625,744
Other goods and services	<u> 71,110</u>	<u> 16,528</u>
Total	\$ <u><u>3,910,423</u></u>	\$ <u><u>4,371,617</u></u>

13. DONATED SERVICES

Professional services included in In-Kind Contributions (note 10) consist of volunteer hours provided by skilled craftsmen and professionals, who would otherwise be paid for their services.

In addition, Lazarus House Inc. received services of a non-professional nature, totaling greater than 4,593 and 2,670 hours in fiscal years 2023 and 2022, respectively, which have not been reflected in these financial statements. The volunteers provided household services, assistance in the food pantry, and thrift stores, and fundraising and other special events services. If a value were assigned to these volunteer hours and services, In-Kind Contributions would be increased by approximately \$82,674 and \$40,050 for fiscal years 2023 and 2022, respectively.

LAZARUS HOUSE, INC. AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

MARCH 31, 2023 AND 2022

14. CASH FLOWS

Occasionally, Lazarus House Inc. receives donations of marketable securities, which are sent to a brokerage account in the name of Lazarus House Inc. and immediately placed for sale. When the securities are sold, the funds are transferred to a Money Market savings account on deposit with the brokerage. Donations of marketable securities received during fiscal years 2023 and 2022, were valued at \$25,140 and \$35,772, respectively, and are included in support and revenue on the statements of activities.

Lazarus House Inc. received donations of services of \$71,110 and \$16,528 in fiscal years 2023 and 2022, respectively, which is reported as in-kind revenues. (See note 10)

15. UNEARNED REVENUE

At March 31, 2023 and 2022 unearned revenue includes donations and fees, received in advance of events held in each subsequent year, of \$118,158 and \$85,611, respectively.

16. RELATED PARTIES

Lazarus House, Inc. is an owner of seventy-nine percent (79%) of the assets of Lazarus Hope Housing, Inc., ("the Corporation"). The Corporation is a member and General Partner of Lazarus Hope, LLC ("the LLC"), owning one-hundredth of one percent (0.01%) of the LLC. The LLC is the owner of a low-income transitional housing project ("the Project"), named Capernaum Place, which is located at 30 Myrtle Street, in Lawrence, Massachusetts. Lazarus House, Inc. was the Sponsor/Developer of the Project, and is the Sponsor of several notes payable related to the Project. (See also note 5)

In fiscal year ended March 31, 2022 Lazarus House Inc. incurred expenses for services and supplies provided by entities owned by two board members or their families. The total amount paid for the expenses associated with these services and supplies approximated \$42,000 for fiscal year 2022. There were no amounts due to or from any related party as of March 31, 2023 and 2022.

17. CONCENTRATION OF CREDIT RISK

The Organization places its cash deposits in banks, credit unions, and other accounts at credit-worthy financial institutions. The Organization has not experienced any losses on its cash. At times, bank deposit account balances may exceed the Federal Deposit Insurance Corporation (FDIC) limits. The Organization believes it is not exposed to any significant credit risk on cash and cash equivalents.

Lazarus House Inc. is the guarantor of four notes, given by Lazarus Hope, LLC to various lenders, in November 2006. The notes vary in amounts from \$550,000 to \$750,000 and total \$2,610,000. This guaranty would require Lazarus House Inc. to make any required loan payments in the event Lazarus Hope, LLC is unable to do so. While one note bears an interest rate of 4.9%, three of the notes bear no interest.

LAZARUS HOUSE, INC. AND SUBSIDIARY

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)
MARCH 31, 2023 AND 2022**

17. CONCENTRATION OF CREDIT RISK (CONTINUED)

The notes are secured by the transitional housing property, located in Lawrence, Massachusetts. All notes mature on November 10, 2036. As of March 31, 2023 and 2022, the guaranteed loan balance was \$2,610,000. (See footnote 4)

18. COMMITMENTS AND CONTINGENCIES

Lazarus House Inc. is party to a lease agreement with Lazarus Hope, LLC, for utilization of common areas at Capernaum Place, and for utilization of a conference room and certain office space. The term of the lease is nineteen years, expiring on December 31, 2026, and includes "Base Rent", "Additional Rent", and "Supplemental Rent". Included in the Additional Rent is the requirement that Lazarus House, Inc. pay a proportionate share of insurance, utilities, and repairs. Additionally, the Lazarus House, Inc. is responsible for all real estate taxes of Capernaum Place. For purpose of these financial statements, portions of the additional rent are included in their specified expenses. Rent paid between Lazarus House Inc. and Lazarus Hope, LLC in fiscal year 2023 was \$163,729 and rent paid between January 1, 2022 (date investor membership assumed by Lazarus House, Inc.), through March 31, 2022, was \$39,628. Both amounts of intercompany rent have been eliminated in the combining statement of financial activities as of March 31, 2023.

Total rent paid in 2023 and 2022, including rent to Lazarus Hope, LLC was \$163,729 and \$100,964, respectively.

Minimum base rent expense for the next five years is:

2024	263,378
2025	273,445
2026	283,923
2027	219,015

Obligations of the Managing Member

The managing member shall make additional capital contributions to Lazarus Hope, LLC to fund operating deficits in excess of funds in the operating reserve. The managing member shall not be required to make operating deficit capital contributions to pay principal on any indebtedness of the Lazarus Hope, LLC, or interest in excess of 20% of the interest accruing and payable under such indebtedness.

Affordable Housing Agreement

In November 2006, the Lazarus Hope, LLC entered into a Master Affordable Housing Agreement with DHCD and its administrator the Massachusetts Housing Finance Agency, CEDAC and the City of Lawrence, Massachusetts, to operate the Project as affordable housing, as noted in the agreement, for a period of thirty years from the date of the agreement. Additionally, DHCD upon the expiration of the agreement, shall have the right to purchase the Lazarus Hope, LLC interest in the Project at a price noted in the agreement.

LAZARUS HOUSE, INC. AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)
MARCH 31, 2023 AND 2022

19. HEALTH INSURANCE

In October 2018, Lazarus House Inc. entered into a partially self-funded health insurance plan. All full-time employees of the Lazarus House Inc. have an option to participate in the health insurance plan. The cost of medical insurance is paid out of employee and employer contributions. Lazarus House Inc. has contracted with a third party to administer the plan. Under the current health plan, expiring in September 2023, Lazarus House Inc. estimates its full exposure, over the course of the plan year, to be approximately \$120,000. During the fiscal years ended March 31, 2023 and 2022, the Lazarus House Inc. had accrued approximately \$30,000 and \$31,000 of unpaid medical insurance benefits, respectively.

20. LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

Lazarus House Inc. manages its liquidity and reserves following three guiding principles: operating within a prudent range of financial stability, maintaining adequate liquidity to fund near-term operations, and maintaining sufficient reserves to provide reasonable assurance that long-term obligations will be discharged.

The following reflects Lazarus House Inc.'s financial assets on the balance sheet date, reduced by amounts not available for general use within one year of the balance sheet date because of contractual or donor-imposed restrictions.

	<u>2023</u>	<u>2022</u>
Cash	\$2,925,545	\$7,034,435
Investments	4,469,969	-
Accounts receivable, net, collected in less than one year	10,000	-
Payroll tax refund receivable	<u>686,083</u>	<u>-</u>
 Total financial assets, excluding noncurrent receivables and non-liquid investments	 8,091,597	 7,034,435
 Contractual or donor-imposed restrictions:		
Endowment	(247,894)	
Restricted for management expenses, project upkeep and certain other expenses for Capernaum Place	-	(104,195)
Donor imposed restrictions – private grants reserved for Life Skills Center, facility improvements, other educational and certain program costs	<u>(411,061)</u>	<u>(649,042)</u>
 Financial assets available to meet cash need for expenditures within one year	 <u><u>\$7,432,642</u></u>	 <u><u>\$6,281,198</u></u>

LAZARUS HOUSE, INC. AND SUBSIDIARY

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)
MARCH 31, 2023 AND 2022**

20. LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS (CONTINUED)

As disclosed in Note 9 to the financial statements, the Lazarus House Inc. governing board has placed internal restrictions on certain amounts collected through previous fundraising campaigns. As of March 31, 2023 and March 31, 2022, the designated amount was \$2,295,097 and is included above in the financial assets available to meet cash needs within one year as these reserves could be drawn upon if the board approved that action. Further, as disclosed in Note 5, the Lazarus House Inc. has available a \$50,000 revolving credit loan.

In addition to financial assets available to meet expenditures within the year, Lazarus House Inc. and subsidiary anticipates covering its general expenditures by collecting donations and grants in its normal revenue cycle and from planned fundraising campaigns and events.

21. FUNDRAISING SPECIAL EVENTS

Revenue reported on the consolidated statement of activities, and expenses reported on the statement of functional expenses, as special events, consist of major annual fundraising events, including the Hike for Hope, Lazarus House Golf Tournament, Annual Dinner, and other events held during the year.

Net revenue generated from special events during fiscal years ended March 31, 2023 and 2022 was \$828,682 and \$778,877, respectively.

22. SUBSTANTIAL CONTRIBUTIONS

In fiscal year 2023, the Organization received one substantial contribution totaling \$250,000. In fiscal year 2022, the Organization received three substantial contributions totaling \$525,000. For purposes of these financial statements, substantial contributions are considered donations received by one donor of \$100,000 or greater, whether in a lump sum or in the aggregate.

23. EMPLOYEE RETENTION CREDIT RECEIVABLE

In March 2020 the Employee Retention Credit was enacted as a provision in the CARES Act. The refundable payroll tax credit was designed to encourage eligible employers to keep employees on their payroll, despite experiencing economic hardship related to Covid-19. The Consolidated Appropriations Act of 2020 further extended and expanded the credit. In November 2022, Lazarus House Inc. amended two of its Federal Forms 941 payroll tax returns to claim the refundable Employee Retention Credit (ERC) of \$429,430. In May of 2023, Lazarus House, Inc. received the \$429,430 payroll tax refund. In September 2023, Lazarus House amended three of its Federal Forms 941 payroll tax returns to claim the refundable ERC of \$256,653. The income from the ERC is included in Other Income on the Statement of Activities for the fiscal years ended March 31, 2023 and 2022.

24. SUBSEQUENT EVENTS

Management has evaluated subsequent events through October 17, 2023, the date which the financial statements were available for issue and has determined that there are no additional adjustments and/or disclosures required.

Douglas L. Naffah, C.P.A.
Mary Ellin Costello, C.P.A.
Marilyn A. Censullo, C.P.A.
Douglas P. Naffah, C.P.A., M.S.T.

Tel: 978.685.8540
Fax: 978.685.8740
www.naffahcpa.com

INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTAL INFORMATION

To the Board of Directors
Lazarus House, Inc.
Lawrence, Massachusetts 01842

We have audited the consolidated financial statements of Lazarus House, Inc. (a nonprofit organization) and its subsidiary, Lazarus Hope, LLC, as of and for the year ended March 31, 2023, and our reported dated October, 17, 2023, which expressed an unmodified opinion on those consolidated financial statement begins on page 1. Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating information in supplemental schedules 1 through 4 is presented for purposes of additional analysis of the consolidated financial statements rather than to present the financial position, changes in the net assets and cash flows of the individual organizations and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from, and relates directly to, the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures, in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplemental consolidating information in schedules 1 through 4 is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

We have also previously audited, in accordance with auditing standards generally accepted in the United States of America, the statement of financial position of Lazarus House, Inc. (unconsolidated) as of March 31, 2023, and the related statements of activities, functional expenses, and cash flows for the year then ended, and in our report dated October 17, 2023, we expressed an unmodified opinion on the financial statements (unconsolidated) of solely Lazarus House, Inc. That audit was conducted for purposes of forming an opinion on the financial statements of solely Lazarus House, Inc. The information presented in schedules 5 through 8 is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from, and relates directly to, the underlying accounting and other records used to prepare the consolidated financial statements, however the information is intended to present comparative information of Lazarus House Inc. (unconsolidated) for the years ended March 31, 2023 and 2022, and is not intended to include the financial position, changes in net assets, and cash flows of the subsidiary Lazarus Hope, LLC.

Naffah & Company, LLC

October 17, 2023

LAZARUS HOUSE, INC. AND SUBSIDIARY
CONSOLIDATING STATEMENTS OF FINANCIAL POSITION
MARCH 31, 2023

Supplemental Schedule 1

	Lazarus House Inc.	Lazarus Hope LLC	Eliminations	Consolidated Total
ASSETS				
CURRENT ASSETS				
Cash (Note 3)	\$ 2,900,792	\$ 24,753	\$ -	\$ 2,925,545
Investments (Note 4)	4,469,969	-	-	4,469,969
Accounts receivable, net	10,000	-	-	10,000
Payroll tax refund receivable (Note 23)	686,083	-	-	686,083
Prepaid expenses and other current assets	<u>32,316</u>	<u>20,073</u>	<u>-</u>	<u>52,389</u>
Total Current Assets	<u>8,099,160</u>	<u>44,826</u>	<u>-</u>	<u>8,143,986</u>
PROPERTY AND EQUIPMENT				
Net of accumulated depreciation of \$5,131,140 in 2023 (Note 7)	<u>1,930,947</u>	<u>3,881,315</u>	<u>-</u>	<u>5,812,262</u>
OTHER ASSETS				
Other Intangible Asset, Net	-	4,248	-	4,248
Lazarus Hope LLC Reserves	-	149,616	-	149,616
Investment in Capernaum Place, net (Note 5)	<u>768,941</u>	<u>-</u>	<u>(768,941)</u>	<u>-</u>
Total Other Assets	<u>768,941</u>	<u>153,864</u>	<u>(768,941)</u>	<u>153,864</u>
TOTAL ASSETS	<u>\$ 10,799,048</u>	<u>\$ 4,080,005</u>	<u>\$ (768,941)</u>	<u>\$ 14,110,112</u>
LIABILITIES AND NET ASSETS				
CURRENT LIABILITIES				
Accounts payable	\$ 26,099	\$ 54,253	\$ -	\$ 80,352
Accrued expenses and other current liabilities	114,098	19,597	-	133,695
Unearned revenue (Note 15)	<u>118,158</u>	<u>-</u>	<u>-</u>	<u>118,158</u>
Total Current Liabilities	<u>258,355</u>	<u>73,850</u>	<u>-</u>	<u>332,205</u>
LONG-TERM LIABILITIES				
Notes payable	-	3,338,916	(768,941)	2,569,975
Accrued Loan Interest	<u>-</u>	<u>1,907,935</u>	<u>-</u>	<u>1,907,935</u>
Total Long-term Liabilities	<u>-</u>	<u>5,246,851</u>	<u>(768,941)</u>	<u>4,477,910</u>
Total Liabilities	<u>258,355</u>	<u>5,320,701</u>	<u>(768,941)</u>	<u>4,810,115</u>
NET ASSETS AND MEMBER'S EQUITY				
Member's equity	-	(1,240,696)	-	(1,240,696)
Without donor restrictions (Note 10)	9,881,738	-	-	9,881,738
With donor restrictions (Note 9)	<u>658,955</u>	<u>-</u>	<u>-</u>	<u>658,955</u>
Total Net Assets and Member's equity	<u>10,540,693</u>	<u>(1,240,696)</u>	<u>-</u>	<u>9,299,997</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 10,799,048</u>	<u>\$ 4,080,005</u>	<u>\$ (768,941)</u>	<u>\$ 14,110,112</u>

See auditors' reports and accompanying notes.

**LAZARUS HOUSE, INC. AND SUBSIDIARY
CONSOLIDATING STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED MARCH 31, 2023**

Supplemental Schedule 2

	Lazarus House Inc.					
	Without Donor Restrictions	With Donor Restrictions	Total 2023	Lazarus Hope LLC	Eliminations	Consolidated Total
SUPPORT AND REVENUES						
Donations and grants	\$ 2,641,567	\$ 440,598	\$ 3,082,165	\$ -	\$ -	\$ 3,082,165
Special events (Note 21)	1,048,226	-	1,048,226	-	-	1,048,226
Thrift shop sales	348,289	-	348,289	-	-	348,289
In-kind contributions (Note 12)	3,910,423	-	3,910,423	-	-	3,910,423
Interest and dividend income	36,288	-	36,288	666	-	36,954
Gain (loss) on sale of securities	5,033	-	5,033	-	-	5,033
Rental Income	-	-	-	236,136	(163,729)	72,407
Other Income	-	-	-	1,316	-	1,316
Net assets released from restrictions (Note 9)	534,880	(534,880)	-	-	-	-
Total Support and Revenues	8,524,706	(94,282)	8,430,424	238,118	(163,729)	8,504,813
EXPENSES						
Lazarus Hope LLC expenses	-	-	-	576,311	-	576,311
Program services	6,346,636	-	6,346,636	-	(163,729)	6,182,907
Management and general	767,406	-	767,406	-	-	767,406
Fundraising	965,186	-	965,186	-	-	965,186
Total Expenses	8,079,228	-	8,079,228	576,311	(163,729)	8,491,810
INCREASE (DECREASE) IN NET ASSETS BEFORE OTHER INCOME	445,478	(94,282)	351,196	(338,193)	-	13,003
OTHER INCOME						
Employee Retention Credit (Note 21)	256,653	-	256,653	-	-	256,653
Total Other Income	256,653	-	256,653	-	-	256,653
INCREASE (DECREASE) IN NET ASSETS	702,131	(94,282)	607,849	(338,193)	-	269,656
NET ASSETS AND MEMBER'S EQUITY - BEGINNING	9,179,607	753,237	9,932,844	(902,503)	-	9,030,341
NET ASSETS AND MEMBER'S EQUITY - ENDING	\$ 9,881,738	\$ 658,955	\$ 10,540,693	\$ (1,240,696)	\$ -	\$ 9,299,997

See auditors' reports and accompanying notes.

LAZARUS HOUSE, INC. AND SUBSIDIARY
CONSOLIDATING STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED MARCH 31, 2023

Supplemental Schedule 3

	Lazarus House Inc							
	Program Services	Management and General	Fund Raising	Total	Lazarus Hope LLC	Eliminations	Consolidated Total	
Salaries and wages	\$ 1,370,758	\$ 439,516	\$ 443,406	\$ 2,253,680	\$ 14,716	\$ -	\$ 2,268,396	
Insurance	70,467	56,554	52,134	179,155	26,151	-	205,306	
Payroll taxes	125,891	43,159	36,777	205,827	2,375	-	208,202	
Special events	-	-	219,544	219,544	-	-	219,544	
Professional fees	31,833	121,075	47,062	199,970	12,643	-	212,613	
Rent expense	163,729	-	-	163,729	-	(163,729)	-	
Program expenses	105,134	13,802	494	119,430	-	-	119,430	
Depreciation and amortization	142,594	-	-	142,594	175,049	-	317,643	
Utilities	91,038	8,335	9,970	109,343	25,709	-	135,052	
Postage and printing	-	811	42,406	43,217	-	-	43,217	
Repairs and maintenance	103,950	14,487	6,630	125,067	122,765	-	247,832	
IT and website support	480	47,457	37,512	85,449	-	-	85,449	
Other expenses	9,683	5,879	49,501	65,063	-	-	65,063	
Food	172,133	-	-	172,133	-	-	172,133	
Temporary labor service	6,054	-	-	6,054	-	-	6,054	
Vehicle expense	5,417	59	1,653	7,129	-	-	7,129	
Office supplies	14,112	11,857	12,483	38,452	2,646	-	41,098	
Grants	25,237	-	-	25,237	-	-	25,237	
Telephone	-	4,415	5,614	10,029	2,167	-	12,196	
Interest expense	-	-	-	-	158,187	-	158,187	
Real estate taxes	-	-	-	-	12,589	-	12,589	
Management fee	-	-	-	-	12,621	-	12,621	
Administrative expenses	-	-	-	-	8,693	-	8,693	
Sales tax expense	12,703	-	-	12,703	-	-	12,703	
In-kind expenses	3,895,423	-	-	3,895,423	-	-	3,895,423	
Total	\$ 6,346,636	\$ 767,406	\$ 965,186	\$ 8,079,228	\$ 576,311	\$ (163,729)	\$ 8,491,810	

See auditors' reports and accompanying notes.

**LAZARUS HOUSE, INC. AND SUBSIDIARY
CONSOLIDATING STATEMENTS OF CASH FLOWS
FOR THE YEAR ENDED MARCH 31, 2023**

Supplemental Schedule 4

	Lazarus House Inc.	Lazarus Hope LLC	Consolidated Total
CASH FLOWS FROM OPERATING ACTIVITIES			
Change in net assets	\$ 607,849	\$ (338,193)	\$ 269,656
Adjustments required to reconcile decrease in net assets to net cash provided by (used in) operating activities:			
Depreciation	142,594	175,049	317,643
Changes in operating assets and liabilities:			
Accounts receivable	(10,000)	(6,210)	(16,210)
Payroll tax refund receivable	(256,653)	-	(256,653)
Prepaid expenses	16,580	(741)	15,839
Reserve	-	(13,005)	(13,005)
Accounts payable and accrued expenses	63,808	186,325	250,133
Unearned revenue	32,547	-	32,547
Total Adjustments	(11,124)	341,418	330,294
NET CASH PROVIDED BY OPERATING ACTIVITIES	<u>596,725</u>	<u>3,225</u>	<u>599,950</u>
CASH FLOWS FROM INVESTING ACTIVITIES			
Net proceeds on sale of property and equipment	-	-	-
Purchase of investments	(4,469,969)	-	(4,469,969)
Expenditures for property and equipment	(173,772)	(67,099)	(240,871)
NET CASH PROVIDED BY INVESTING ACTIVITIES	<u>(4,643,741)</u>	<u>(67,099)</u>	<u>(4,710,840)</u>
DECREASE IN CASH AND EQUIVALENTS	(4,047,016)	(63,874)	(4,110,890)
CASH AND CASH EQUIVALENTS - BEGINNING	<u>6,947,808</u>	<u>88,627</u>	<u>7,036,435</u>
CASH AND CASH EQUIVALENTS - ENDING	<u>\$ 2,900,792</u>	<u>\$ 24,753</u>	<u>\$ 2,925,545</u>
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION			
Cash paid during the year for interest	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>
Cash paid during the year for taxes	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>

See auditors' reports and accompanying notes.

LAZARUS HOUSE, INC.
STATEMENTS OF FINANCIAL POSITION (UNCONSOLIDATED)
MARCH 31, 2023 AND 2022

Supplemental Schedule 5

	2023	2022
ASSETS		
CURRENT ASSETS		
Cash	\$ 2,900,792	\$ 6,947,808
Investments	4,469,969	-
Accounts receivable, net	10,000	-
Payroll tax refund receivable	686,083	429,430
Prepaid expenses and other current assets	<u>32,316</u>	<u>48,896</u>
Total Current Assets	<u>8,099,160</u>	<u>7,426,134</u>
PROPERTY AND EQUIPMENT		
Net of accumulated depreciation of \$2,700,940 and \$2,558,346 in 2023 and 2022, respectively	<u>1,930,947</u>	<u>1,899,770</u>
OTHER ASSETS		
Investment in Capernaum Place, net	<u>768,941</u>	<u>768,941</u>
Total Other Assets	<u>768,941</u>	<u>768,941</u>
TOTAL ASSETS	<u>\$ 10,799,048</u>	<u>\$ 10,094,845</u>
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts payable	\$ 26,099	\$ 12,697
Accrued expenses and other current liabilities	114,098	63,693
Unearned revenue	<u>118,158</u>	<u>85,611</u>
Total Current Liabilities	<u>258,355</u>	<u>162,001</u>
LONG-TERM LIABILITIES		
Long-term note payable	<u>-</u>	<u>-</u>
Total Liabilities	<u>258,355</u>	<u>162,001</u>
NET ASSETS		
Without donor restrictions	9,881,738	9,179,607
With donor restrictions	<u>658,955</u>	<u>753,237</u>
Total Net Assets	<u>10,540,693</u>	<u>9,932,844</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 10,799,048</u>	<u>\$ 10,094,845</u>

See auditors' report on supplemental information.

LAZARUS HOUSE, INC.
STATEMENTS OF ACTIVITIES (UNCONSOLIDATED)
FOR THE YEAR ENDED MARCH 31, 2023
(WITH SUMMARIZED INFORMATION FOR THE YEAR ENDED MARCH 31, 2022)

Supplemental Schedule 6

	Without Donor Restrictions	With Donor Restrictions	Total 2023	Total 2022
SUPPORT AND REVENUES				
Donations and grants	\$ 2,641,567	\$ 440,598	\$ 3,082,165	\$ 3,568,434
Special events	1,048,226	-	1,048,226	1,010,879
Thrift shop sales	348,289	-	348,289	321,957
Other program revenue	-	-	-	9,805
In-kind contributions	3,910,423	-	3,910,423	4,371,617
Interest and dividend income	36,288	-	36,288	21,848
Gain (loss) on sale of securities	5,033	-	5,033	(1,002)
Gain (loss) on sale of property & equipment	-	-	-	525,948
Net assets released from restrictions	534,880	(534,880)	-	-
	<u>8,524,706</u>	<u>(94,282)</u>	<u>8,430,424</u>	<u>9,829,486</u>
Total Support and Revenues				
EXPENSES				
Program services	6,346,636	-	6,346,636	6,801,073
Management and general	767,406	-	767,406	745,227
Fundraising	965,186	-	965,186	781,033
	<u>8,079,228</u>	<u>-</u>	<u>8,079,228</u>	<u>8,327,333</u>
Total Expenses				
INCREASE (DECREASE) IN NET ASSETS BEFORE OTHER INCOME	445,478	(94,282)	351,196	1,502,153
OTHER INCOME				
Gain on extinguishment of debt	-	-	-	1,298,448
Employee Retention Credit	256,653	-	256,653	429,430
Total Other Income	<u>256,653</u>	<u>-</u>	<u>256,653</u>	<u>1,727,878.00</u>
INCREASE (DECREASE) IN NET ASSETS	702,131	(94,282)	607,849	3,230,031
NET ASSETS - BEGINNING	<u>9,179,607</u>	<u>753,237</u>	<u>9,932,844</u>	<u>6,702,813</u>
NET ASSETS - ENDING	<u>\$ 9,881,738</u>	<u>\$ 658,955</u>	<u>\$ 10,540,693</u>	<u>\$ 9,932,844</u>

See auditors' report on supplemental information.

LAZARUS HOUSE, INC.
STATEMENTS OF FUNCTIONAL EXPENSES (UNCONSOLIDATED)
FOR THE YEAR ENDED MARCH 31, 2023
(WITH SUMMARIZED INFORMATION FOR THE YEAR ENDED MARCH 31, 2022)

Supplemental Schedule 7

	Program Services	Management and General	Fund Raising	Total 2023	Total 2022
Salaries and wages	\$ 1,370,758	\$ 439,516	\$ 443,406	\$ 2,253,680	\$ 2,035,254
Insurance	70,467	56,554	52,134	179,155	207,774
Payroll taxes	125,891	43,159	36,777	205,827	170,669
Special events	-	-	219,544	219,544	232,002
Professional fees	31,833	121,075	47,062	199,970	194,392
Rent expense	163,729	-	-	163,729	140,592
Program expenses	105,134	13,802	494	119,430	203,094
Depreciation	142,594	-	-	142,594	135,073
Utilities	91,038	8,335	9,970	109,343	107,308
Postage and printing	-	811	42,406	43,217	35,587
Repairs and maintenance	103,950	14,487	6,630	125,067	122,907
IT and website support	480	47,457	37,512	85,449	85,809
Other expenses	9,683	5,879	49,501	65,063	69,178
Food	172,133	-	-	172,133	134,926
Temporary labor service	6,054	-	-	6,054	9,235
Vehicle expense	5,417	59	1,653	7,129	15,803
Office supplies	14,112	11,857	12,483	38,452	40,495
Grants	25,237	-	-	25,237	18,750
Telephone	-	4,415	5,614	10,029	9,570
Sales tax expense	12,703	-	-	12,703	-
Interest expense	-	-	-	-	3,826
In-kind expenses	3,895,423	-	-	3,895,423	4,355,089
Total	\$ 6,346,636	\$ 767,406	\$ 965,186	\$ 8,079,228	\$ 8,327,333

See auditors' report on supplemental information.

LAZARUS HOUSE, INC.
STATEMENTS OF CASH FLOWS (UNCONSOLIDATED)
FOR THE YEARS ENDED MARCH 31, 2023 AND 2022

Supplemental Schedule 8

	2023	2022
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in net assets	\$ <u>607,849</u>	\$ <u>3,230,031</u>
Adjustments required to reconcile decrease in net assets to net cash provided by (used in) operating activities:		
Depreciation	142,594	135,073
(Gain) loss on disposal of fixed assets	-	(525,948)
(Gain) loss on extinguishment of debt	-	(1,287,380)
Changes in operating assets and liabilities:		
Accounts receivable	(10,000)	-
Other receivable	-	5,237
Payroll tax refund receivable	(256,653)	(429,430)
Prepaid expenses	16,580	(3,544)
Accounts payable and accrued expenses	63,808	(56,637)
Unearned revenue	<u>32,547</u>	<u>40,511</u>
Total Adjustments	<u>(11,124)</u>	<u>(2,122,118)</u>
NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES	<u>596,725</u>	<u>1,107,913</u>
CASH FLOWS FROM INVESTING ACTIVITIES		
Net proceeds on sale of property and equipment	-	1,213,918
Purchase of investments	(4,469,969)	
Expenditures for property and equipment	<u>(173,772)</u>	<u>(559,224)</u>
NET CASH USED IN (PROVIDED BY) INVESTING ACTIVITIES	<u>(4,643,741)</u>	<u>654,694</u>
INCREASE (DECREASE) IN CASH AND EQUIVALENTS	(4,047,016)	1,762,607
CASH AND CASH EQUIVALENTS - BEGINNING	<u>6,947,808</u>	<u>5,185,201</u>
CASH AND CASH EQUIVALENTS - ENDING	<u>\$ <u>2,900,792</u></u>	<u>\$ <u>6,947,808</u></u>
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION		
Cash paid during the year for interest	\$ <u> -</u>	\$ <u> -</u>
Cash paid during the year for taxes	\$ <u> -</u>	\$ <u> -</u>

See auditors' report on supplemental information.